



Annual Report – Season 2022



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Play Football with EFC in 2022



Come and play football in 2022 with Epping Football Club - Epping Football Club has a proud history of more than 50 years in our local community and today is one of the largest football clubs in the area, with the best facilities at the wonderful West Epping Oval with 2 state of the art synthetic pitches. In 2020 we also opened our brand new club house facility at West Epping Oval.

Epping Football Club fields a large number of teams each season covering all ages - both male / mixed and all girls football - and accomodating players of all abilities. We also have a significant number of highly competitive teams playing in the top division 1 competitions across most ages in male and female football.

All Epping FC teams train weekday evenings at West Epping Oval with weekend games played from April through to end of August. We look forward in 2022 to also continuing the success of our Friday, Saturday and Sunday night games for many of our adult teams.

Epping Football club is not just a great place to play football but it is a great community of people who enjoy spending time together training and playing football on weekends across both winter and summer.

Registration will open in early January 2022 for the 2022 winter season. Team organising and player grading for ages U9 and up will then take place early February 2022 with pre season training and games getting underway in March before official season kick off in April 2022.

Visit our website [REGISTRATION](#) tab and submenus for more details on player registration.



President's Report – Malcolm Arnold



As club president I would like to thank everyone for their support of the club in season 2022 in what has again been another very challenging year.

We agreed to give back surplus profits made in the shortened 2020 & 2021 seasons and were pleased to be able to offer significantly reduced fees for the 2022 season. We think this is up there as the cheapest across our region despite our field hire costs for West Epping being up to 4 times those of our neighbour clubs with grass fields. With senior fees well under \$300 we really worked hard to give back to our loyal members who have stuck with us through a couple of challenging seasons.

With covid behind us we thought 2022 was going to get back to normal - we again had record registrations with the club at its limit with 1000+ registered players and over 90 teams - how wrong we were with the wettest season of football on record and constant wash outs during the first half of the season!

Fortunately, the association worked hard to play as many games as they could on the available synthetic fields including our home ground at West Epping. Most teams still played between 12-15 games excluding finals which was only a few games short of a normal season. Epping FC was blessed with an all-weather synthetic field which saw us able to train all season unlike our neighbour clubs who also missed half a season of training due to ground closures.

On the field it was another very successful year for Epping FC - our minis and juniors enjoyed their football while in competitive ages we had more success than any other club as detailed below

8 Premierships

13/2 boys
15/1 boys
16/1 boys
Super League Reserve grade
18/1W
AA3W
30/1W
Masters women

14 grand finalists

12/1 boys (champions)
13/1 boys (champions)
13/2 boys (runners up)
15/1 boys (champions)
16/1 boys (champions)
18/1 boys (runners up)
35/4 men (champions)
AA1 men (champions)
Super League Reserve grade (champions)
Super League First grade (runners up)
18/1W (runners up)
AA3W (runners up)
30/1W (champions)
Masters women - Epping vs Epping (champions and runners up)

Football is not just a competitive game, but an opportunity for our community to connect, and players to learn new skills. We have built a reputation as a club with a strong culture of players and teams who respect officials, enjoy the game and participate in the right way and we hope to expand upon this into future seasons.

Our committee this season worked harder than ever with West Epping being used every weekend from Friday night to late Sunday, often without Epping teams playing when the association rescheduled games. It has been a monumental effort from all involved to set up and pack down grounds and run the canteen when our own club teams often weren't playing. Thanks again to all our great group of volunteers we have across the club covering not only our dedicated and passionate committee but the many volunteer coaches and managers whom without we would not be able to have teams play - your efforts often go unrecognised and only you know how challenging it can be at times, but you are appreciated by all involved in the club.

Enjoy the off season if not playing in our summer competition and hoping to see many of you at our upcoming end of season events - can we possibly hope for an uninterrupted full season in 2023?

Malcolm Arnold - Epping Football Club President



Treasurer's Report

It's been another very successful year for Epping Football Club.

We have made a profit of \$38,281 (2021 profit was \$41,474).

As at 31/08/22 we had \$327,748 in bank deposits. This will reduce by around \$30,000 after payment of presentation expenses this month.

I note the following:

- Player numbers increased, but registration fees were down on 2021 because of the discounts given by the Club due to the shortened 2021 season due to COVID.
- West Epping Summer Football contributed \$30,000 (2021 \$27000)
- Canteen/clothing sales made a profit of approx. \$8100. This is the first season that we've made money out of the canteen/clothing sales
- Sponsorship fees contributed \$15000
- Expenses were down overall mainly due to our reduced spend on Club clothing such as playing shirts.
- Ground hire reverted to normal after 2 years of much reduced rates and was about \$33000 for the season (2021 \$10398).
- Presentation expenses are estimated at approx. \$29,000 for both junior and senior. These numbers will be finalised after the fact when all costs such as food & drinks etc are known.

Kim Ross
Treasurer



Annexure – Financial Statements

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Epping Football Club

Balance Sheet

As of August 2022

PO Box 414

Epping NSW 1710

ABN: 91 711 263 070

Assets	
Current Assets	
Cash On Hand	
Bendigo - Main	\$22,085.75
Bendigo - Website	\$1,056.01
Bendigo - Canteen	\$1,733.87
Bendigo - Interest	\$201,628.94
Bendigo - Term Deposit	\$101,243.89
Total Cash On Hand	\$327,748.46
Floats	\$250.00
Total Current Assets	\$327,998.46
Other Assets	
Clothing on Hand	\$3,945.00
BBQ	\$1,927.79
Defibrillators	\$8,396.00
Total Other Assets	\$14,268.79
Total Assets	\$342,267.25
Liabilities	
Current Liabilities	
Expense Accruals	\$28,468.63
Total Current Liabilities	\$28,468.63
Total Liabilities	\$28,468.63
Net Assets	\$313,798.62
Equity	
Retained Earnings	\$275,517.58
Current Year Earnings	\$38,281.04
Total Equity	\$313,798.62

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Epping Football Club

Profit & Loss Statement

September 2021 To August 2022

PO Box 414

Epping NSW 1710

ABN: 91 711 263 070

Income	
Registration Fees	
Registration Fees	\$221,720.34
Less: NWSF Fees	-\$148,542.90
Total Registration Fees	\$73,177.44
West Epping Summer Football	\$30,000.00
Canteen	\$22,888.89
Clothing Sales	\$7,445.50
Sponsorship	\$15,000.00
Grants	\$1,000.00
Total Income	\$149,511.83
Cost of Sales	
Clothing for Sale	\$8,956.40
Total Cost of Sales	\$8,956.40
Gross Profit	\$140,555.43
Expenses	
Advertising, email, promotion	\$1,082.24
Bank & Merchant Fees	\$773.74
Canteen Expenses	\$13,248.54
Cleaning	\$539.00
Club Clothing	\$9,274.10
Coaching & Ref Courses	\$1,110.00
Computer Expenses	\$176.00
Coop	\$4,080.00
Equipment	\$1,920.00
Filing Fees	\$96.00
Fines	\$650.00
Goalkeeper Coaching	\$1,375.00
Ground Hire & Expenses	\$33,190.04
Fundraising & Special Events	\$6,220.00
Insurance	\$175.00
Postage	\$216.00
Presentation - Junior	\$18,468.63
Presentation - Senior/AGM	\$10,322.20
Referee Fees	\$40.00
Total Expenses	\$102,956.49
Operating Profit	\$37,598.94
Other Income	
Interest Income	\$682.10
Total Other Income	\$682.10
Total Other Expenses	
	\$0.00
Net Profit/(Loss)	\$38,281.04

Our Sponsors

We're hugely appreciative of the support we get from our sponsors; they help the club from a financial point of view, enabling investment into facilities for both junior and senior teams alike. It's with their support that our club can continue to grow and offer first class facilities to our members.

We are most appreciative of the generous and ongoing support these organisations have continued to provide to our club.

Sports sponsorship works in two ways, business owners and corporate entities choose to give back to the community and usually choose to support a club or sport that they are passionate about. As club members we need to support their businesses by making the effort to visit their establishments or engage in their services, this could possibly be as simple as making an enquiry or obtaining a quote.

We urge all club members to support our current club sponsors, which include:

McGrath

Betty Ockerlander
0408 505 080

Betty Ockerlander - McGrath

Betty Ockerlander is a highly accomplished and hardworking licensed sales agent at McGrath Epping. She is a dedicated individual who has committed more than two decades to providing her buyers and sellers with impeccable customer service. Driven to achieve optimum results for her clients, Betty is a top performing agent who consistently achieves the best results in all market conditions. She has a longstanding reputation as one of the finest and most knowledgeable agents in Epping. She is an active Real Estate Institute NSW Sales Chapter representative and sits on the Executive Board of Epping Rotary as well as the long-standing position as the Secretary of the Epping Chamber of Commerce. She also has an incredible connection with the local schools and our community as our primary sponsor, her name appears on all our shirts and remains front of mind for any publicity and creates awareness within the local community.

<https://www.mcgrath.com.au/agent/3319-betty-ockerlander>

ROSSI'S

FRESH GROCER

Rossi's Fresh Grocer

Located at North Carlingford shops, Rossi's Fresh Grocer are your local fresh food retailer, serving the community with high quality fruit & veg, deli lines, food groceries & condiments with an espresso bar. Drop in and tell Steve you are from the club.

<https://www.facebook.com/pg/rossisfresh/about/>



Webster's Gourmet Meat Kitchen

If you've enjoyed those amazing sausage rolls after the game at Epping West, it came from Websters at North Carlingford shops. Webster's is a boutique butchery specialising in aged beef, Bangalow Sweet Pork & gluten free sausages. You must try their range of gourmet sausages, they are simply divine, they have so many different cuts of meats and are more than happy to cut & trim as required. As a long-term sponsor, we urge you to try out their quality and their old-fashioned customer service.

<http://webstersmeats.com.au/>

HITHSA

Web Design & Development

HITHSA Web Design

Our web page was created by HITHSA web design. HITHSA Web Design has helped many companies to design and develop their websites to represent their business in a digital world. If you want to bring more customers to your website or want to promote your identity on the internet, HITHSA has the right team with right skills to provide you with the right solution.

<http://hithsawebdesign.com.au/>

— THE —
EPPING
— HOTEL —

The Epping Hotel

A long-term sponsor of the club, The Epping Hotel on Beecroft Road has hosted many a club function in the past and we can assure you many more to come in the future. The Epping Hotel's award-winning bistro has a fantastic selection of mouth-watering meals available and is open for lunch and dinner every day. With a great range of beers on tap and a great bottle shop, be sure to spend some time with family & friends at The Epping Hotel.

<https://www.eppinghotel.com.au/>



Carlingford Gourmet Pizza

Ben from Carlingford Gourmet Pizza is a community orientated innovative business owner, he is forever supporting local NPO's and charities. If you've ever enjoyed a pizza supplied by the club after a game, it came fresh from Carlingford Gourmet Pizza, where they combine vibrant and authentic ingredients to create the perfect balance of tastes. Order online to try their extensive range of handcrafted pizzas yourself, quote the EFC code and receive a discount.

<https://carlingfordgourmetpizza.com.au/>



Carlingford Active Health

Carlingford Active Health is a team of highly skilled healthcare professionals who provide quality, comprehensive and up-to-date personalised services to individuals of all ages. We are dedicated to meet the needs of all our clients, utilising clinically proven and innovative interventions and a holistic approach in an unbiased manner. We focus on prevention and education, empowering and enabling our clients to manage their health and keep active for life. To maintain excellence within our practice, all our physiotherapists have a Master level qualification, excelling in their specialist fields, and are actively involved in continued professional development.

Our motto 'Keeping you ACTIVE for Life' is our aim for all individuals who enter our practice.

<http://www.carlingfordactivehealth.com.au/>

NumberWorks 'nWords

TUITION CONFIDENCE RESULTS

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Numbers Works 'nWords Epping

After school programs can be a great way to enhance your child's learning opportunities outside of the classroom. NumberWorks'nWords progressive after school programs provide opportunities for children to participate in activities focused on maths and English. If you're searching for a maths or English tutor in the Epping area, come and check out our Epping tuition centre. We offer the kind of tutoring Epping parents understand and value.

<https://www.facebook.com/NumberWorksnWordsEpping/>

We thank you for your continued support and we look forward to supporting your business into 2022 and beyond.

If you are a business owner that is interested in becoming a valued part of our football community like our partners above, or represent an organisation that may be interested in sponsorship or simply would like to know more, please contact the Sponsorship Manager, **Lex Strauss** at publicity@eppingfootballclub.com.au



EFC Media Matters

This year we tried a new initiative to do video interview content for social media and we will evaluate this to see if sponsors find this engagement drives more interest.

Currently on Facebook we have 790 like and 55 followers. We have had regular posts across both Facebook and Instagram including during semi finals and grand final week where activity spiked.

The Club currently operates under the NWSF Social Media policy.





